

Paper	Lesson	CU	Topic	Date	Day	Lesson Hours	Trainer
2	1	3.1	Regulation of Real Estate Agency Industry (Part 1/2)	28-Feb-19	Thu	3	Chris Koh
	2	3.1	Regulation of Real Estate Agency Industry (Part 2/2)	2-Mar-19	Sat	3	Chris Koh
	3	3.2 4.7 4.9	Role & Functions of Salespersons & Their Requisite Knowledge and Skills Foreign Worker Housing Property finance & financial calculations	5-Mar-19	Tue	3	Harry Yeo
	4	3.3 3.4 3.5	Principles of real estate marketing Types of listing Methods of sale	7-Mar-19	Thu	3	Harry Yeo
	5	3.6 3.11	Regulations on Advertisements Consumer Protection (Fair Trading) Act	9-Mar-19	Sat	3	Chris Koh
	6	3.7 3.8 3.9 3.10	Marketing of residential property Marketing of commercial property Marketing of industrial property Marketing of special properties	12-Mar-19	Tue	3	Harry Yeo
	7	4.1 4.2 4.3	Sale of uncompleted private properties Sale of completed private properties Collective sale of private properties	14-Mar-19	Thu	3	Harry Yeo
	8	4.4	Sale of HDB flats (Part 1/2)	16-Mar-19	Sat	3	Chris Koh
	9	4.4	Sale of HDB flats (Part 2/2)	19-Mar-19	Tue	3	Chris Koh
	10	4.5 4.6	Leasing of private properties Subletting of HDB flats	21-Mar-19	Thu	3	Chris Koh
	11	4.8	Taxes on Property	23-Mar-19	Sat	3	Harry Yeo
1	12	1.1 1.2	Real estate market & sub-markets Real estate market players & government intervention	26-Mar-19	Tue	3	Harry Yeo
	13	1.3 1.4 1.5	Basic Land Law Concepts: Land Estates in land	28-Mar-19	Thu	3	Jimmie Tan
	14	1.6 1.7 1.8	States Lands Act Rights in another's land Registration of Titles	30-Mar-19	Sat	3	Jimmie Tan
	15	2.1 2.3 2.5	Law of contract Landlord & tenant law Conveyance Inter vivos	2-Apr-19	Tue	3	Jimmie Tan
	16	2.2 2.4 2.6	Law of Agency Negligence Mortgage	4-Apr-19	Thu	3	Jimmie Tan
	17	2.7 2.8 2.9 2.10	Gift Trust Succession Future interests	6-Apr-19	Sat	3	Jimmie Tan
	18	2.11 2.12 2.13	Co-ownership Restrictions on capacity to hold land Planning & development of land	9-Apr-19	Tue	3	Jimmie Tan
			Revision (Part 1/3)	TBA			
		Revision (Part 2/3)	TBA				
		Revision (Part 3/3)	TBA				

** Prepare for RES Exam in June 2019 **