

(SYNCHRONOUS E-LEARNING) RES 620 (Day) 29 Oct - 17 Nov, 2020

Paper	Lesson	CU	Topic	Date	Day	Time	Trainer	Venue
PAPER 1 - (3 hours per Lesson)								
1	Competency Unit 1: Real Estate Agency Industry Overview & Basic Land Law Concepts							
	1	Real Estate Agency Industry Overview		29-Oct-20	Thu	10am-1pm	Chris Koh	SYNCHRONOUS E-LEARNING
		1.1	Real estate market & sub-markets					
		1.2	Real estate market players & government intervention					
	2	Basic Land Law Concepts		29-Oct-20	Thu	2pm-5pm	Jimmie Tan	
		1.3	Introduction					
		1.4	Land					
		1.5	Estates in land					
	3	1.6 States Lands Act		30-Oct-20	Fri	10am-1pm	Jimmie Tan	
		1.7	Rights in another's land					
	1.8	Registration of Titles						
Competency Unit 2: Dealings with Interests in Land								
4	2.1	Law of contract	30-Oct-20	Fri	2pm-5pm	Jimmie Tan		
5	2.2	Law of agency	2-Nov-20	Mon	10am-1pm	Jimmie Tan		
	2.4	Negligence						
6	2.3	Landlord & tenant law	2-Nov-20	Mon	2pm-5pm	Jimmie Tan		
	2.5	Conveyance Inter vivos						
	2.6	Mortgage						
7	2.7	Gift	3-Nov-20	Tue	10am-1pm	Jimmie Tan		
	2.8	Trust						
	2.9	Succession						
	2.10	Future interests						
8	2.11	Co-ownership	3-Nov-20	Tue	2pm-5pm	Chris Koh		
	2.12	Restrictions on capacity to hold land						
	2.13	Planning & development of land						
PAPER 2 - (3 hours per Lesson)								
Competency Unit 3: Regulations of Real Estate Agency Industry & Real Estate Marketing								
2	1	3.1	Regulation of Real Estate Agency Industry (Part 1/2)	4-Nov-20	Wed	10am-1pm	Chris Koh	SYNCHRONOUS E-LEARNING
	2	3.1	Regulation of Real Estate Agency Industry (Part 2/2)	4-Nov-20	Wed	2pm-5pm	Chris Koh	
		3.6	Regulations on Advertisements					
		3.11	Consumer Protection (Fair Trading) Act					
	3	3.2	Role & Functions of Salespersons & Their Requisite Knowledge and Skills	5-Nov-20	Thu	10am-1pm	Robin Ooi	
		3.3	Principles of real estate marketing					
		3.4	Types of listing					
		3.5	Methods of sale					
	4	3.7	Marketing of residential property	5-Nov-20	Thu	2pm-5pm	Robin Ooi	
		3.8	Marketing of commercial property					
	3.9	Marketing of industrial property						
	3.10	Marketing of special properties						
Competency Unit 4: Property Transactions								
5	4.1	Sale of uncompleted private properties	6-Nov-20	Fri	10am-1pm	Robin Ooi		
	4.2	Sale of completed private properties						
6	4.4	Sale of HDB flats (Part 1/2)	6-Nov-20	Fri	2pm-5pm	Chris Koh		
7	4.4	Sale of HDB flats (Part 2/2)	16-Nov-20	Mon	10am-1pm	Chris Koh		
8	4.3	Collective sale of private properties	16-Nov-20	Mon	2pm-5pm	Chris Koh		
	4.5	Leasing of private properties						
	4.6	Subletting of HDB flats						
	4.7	Foreign Worker Housing						
9	4.8	Taxes on Property	17-Nov-20	Tue	10am-1pm	Chris Koh		
10	4.9	Property finance & financial calculations	17-Nov-20	Tue	2pm-5pm	Chris Koh		
Revision Paper 1				To be advised				
Revision Paper 2				To be advised				