

Paper	Lesson	CU	Topic	Date	Day	Time	Trainer	Venue
<b>PAPER 1 - (3 hours per Lesson)</b>								
1	<b>Competency Unit 1: Real Estate Agency Industry Overview &amp; Basic Land Law Concepts</b>							
	1	<b>Real Estate Agency Industry Overview</b>		24-May-21	Mon	10am-1pm	Chris Koh	SYNCHRONOUS E-LEARNING
		1.1	Real estate market & sub-markets					
		1.2	Real estate market players & government intervention					
	2	<b>Basic Land Law Concepts</b>		24-May-21	Mon	2pm-5pm	Jimmie Tan	
		1.3	Introduction					
		1.4	Land					
		1.5	Estates in land					
	3	1.6 States Lands Act		25-May-21	Tue	10am-1pm	Jimmie Tan	
		1.7	Rights in another's land					
	1.8	Registration of Titles						
<b>Competency Unit 2: Dealings with Interests in Land</b>								
4	2.1	Law of contract	25-May-21	Tue	2pm-5pm	Jimmie Tan		
5	2.2	Law of agency	27-May-21	Thu	10am-1pm	Jimmie Tan		
	2.4	Negligence						
6	2.3	Landlord & tenant law	27-May-21	Thu	2pm-5pm	Jimmie Tan		
	2.5	Conveyance Inter vivos						
	2.6	Mortgage						
7	2.7	Gift	28-May-21	Fri	10am-1pm	Jimmie Tan		
	2.8	Trust						
	2.9	Succession						
	2.10	Future interests						
8	2.11	Co-ownership	28-May-21	Fri	2pm-5pm	Chris Koh		
	2.12	Restrictions on capacity to hold land						
	2.13	Planning & development of land						
<b>PAPER 2 - (3 hours per Lesson)</b>								
<b>Competency Unit 3: Regulations of Real Estate Agency Industry &amp; Real Estate Marketing</b>								
2	1	3.1 Regulation of Real Estate Agency Industry (Part 1/2)		7-Jun-21	Mon	10am-1pm	Chris Koh	SYNCHRONOUS E-LEARNING
	2	3.1 Regulation of Real Estate Agency Industry (Part 2/2)		7-Jun-21	Mon	2pm-5pm	Chris Koh	
		3.6	Regulations on Advertisements					
		3.11	Consumer Protection (Fair Trading) Act					
	3	3.2 Role & Functions of Salespersons & Their Requisite Knowledge and Skills		8-Jun-21	Tue	10am-1pm	Robin Ooi	
		3.3	Principles of real estate marketing					
		3.4	Types of listing					
		3.5	Methods of sale					
	4	3.7 Marketing of residential property		8-Jun-21	Tue	2pm-5pm	Robin Ooi	
		3.8	Marketing of commercial property					
	3.9	Marketing of industrial property						
	3.10	Marketing of special properties						
<b>Competency Unit 4: Property Transactions</b>								
5	4.1 Sale of uncompleted private properties		9-Jun-21	Wed	10am-1pm	Robin Ooi		
	4.2 Sale of completed private properties							
6	4.4	Sale of HDB flats (Part 1/2)	9-Jun-21	Wed	2pm-5pm	Chris Koh		
7	4.4	Sale of HDB flats (Part 2/2)	10-Jun-21	Thu	10am-1pm	Chris Koh		
8	4.3 Collective sale of private properties		10-Jun-21	Thu	2pm-5pm	Chris Koh		
	4.5 Leasing of private properties							
	4.6 Subletting of HDB flats							
	4.7 Foreign Worker Housing							
9	4.8	Taxes on Property	11-Jun-21	Fri	10am-1pm	Chris Koh		
10	4.9	Property finance & financial calculations	11-Jun-21	Fri	2pm-5pm	Chris Koh		
Revision Paper 1				To be advised				
Revision Paper 2				To be advised				