

Paper	Lesson	CU	Topic	Date	Day	Time	Trainer	Venue	
<b>PAPER 1 - (3 hours per Lesson)</b>									
<b>1</b>	<b>Competency Unit 1: Real Estate Agency Industry Overview &amp; Basic Land Law Concepts</b>								
	<b>1</b>	<b>Real Estate Agency Industry Overview</b> 1.1 Real estate market & sub-markets 1.2 Real estate market players & government intervention		16-Feb-22	Wed	7pm-10pm	Chris Koh	SYNCHRONOUS E-LEARNING	
	<b>2</b>	<b>Basic Land Law Concepts</b> 1.3 Introduction 1.4 Land 1.5 Estates in land		17-Feb-22	Thu	7pm-10pm	Jimmie Tan		
	<b>3</b>	1.6 States Lands Act 1.7 Rights in another's land 1.8 Registration of Titles		18-Feb-22	Fri	7pm-10pm	Jimmie Tan		
	<b>Competency Unit 2: Dealings with Interests in Land</b>								
	<b>4</b>	2.1 Law of contract		21-Feb-22	Mon	7pm-10pm	Jimmie Tan		
	<b>5</b>	2.2 Law of agency 2.4 Negligence		22-Feb-22	Tue	7pm-10pm	Jimmie Tan		
	<b>6</b>	2.3 Landlord & tenant law 2.5 Conveyance Inter vivos 2.6 Mortgage		24-Feb-22	Thu	7pm-10pm	Jimmie Tan		
	<b>7</b>	2.7 Gift 2.8 Trust 2.9 Succession 2.10 Future interests		25-Feb-22	Fri	7pm-10pm	Jimmie Tan		
	<b>8</b>	2.11 Co-ownership 2.12 Restrictions on capacity to hold land 2.13 Planning & development of land		28-Feb-22	Mon	7pm-10pm	Chris Koh		
<b>PAPER 2 - (3 hours per Lesson)</b>									
<b>2</b>	<b>Competency Unit 3: Regulations of Real Estate Agency Industry &amp; Real Estate Marketing</b>								
	<b>1</b>	3.1 Regulation of Real Estate Agency Industry (Part 1/2)		7-Mar-22	Mon	7pm-10pm	Chris Koh	SYNCHRONOUS E-LEARNING	
	<b>2</b>	3.1 Regulation of Real Estate Agency Industry (Part 2/2) 3.6 Regulations on Advertisements 3.11 Consumer Protection (Fair Trading) Act		8-Mar-22	Tue	7pm-10pm	Chris Koh		
	<b>3</b>	3.2 Role & Functions of Salespersons & Their Requisite Knowledge and Skills 3.3 Principles of real estate marketing 3.4 Types of listing 3.5 Methods of sale		9-Mar-22	Wed	7pm-10pm	Robin Ooi		
	<b>4</b>	3.7 Marketing of residential property 3.8 Marketing of commercial property 3.9 Marketing of industrial property 3.10 Marketing of special properties		10-Mar-22	Thu	7pm-10pm	Robin Ooi		
	<b>Competency Unit 4: Property Transactions</b>								
	<b>5</b>	4.1 Sale of uncompleted private properties 4.2 Sale of completed private properties		11-Mar-22	Fri	7pm-10pm	Robin Ooi		
	<b>6</b>	4.4 Sale of HDB flats (Part 1/2)		14-Mar-22	Mon	7pm-10pm	Chris Koh		
	<b>7</b>	4.4 Sale of HDB flats (Part 2/2)		15-Mar-22	Tue	7pm-10pm	Chris Koh		
	<b>8</b>	4.3 Collective sale of private properties 4.5 Leasing of private properties 4.6 Subletting of HDB flats 4.7 Foreign Worker Housing		16-Mar-22	Wed	7pm-10pm	Chris Koh		
<b>9</b>	4.8 Taxes on Property		17-Mar-22	Thu	7pm-10pm	Chris Koh			
<b>10</b>	4.9 Property finance & financial calculations		18-Mar-22	Fri	7pm-10pm	Chris Koh			
Revision Paper 1				To be advised					
Revision Paper 2				To be advised					